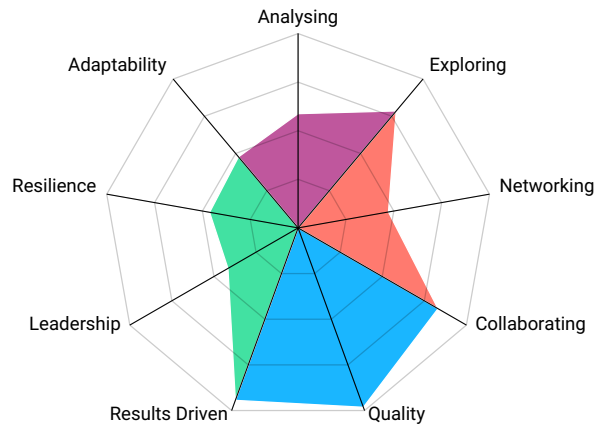


# Maria Teresa Cantafora

Efficient Focused Team player



## Thinking

Analysing | Exploring

Maria Teresa is curious and likes to explore new ideas and approaches. When faced with a problem, Maria Teresa tends to think out of the box and enjoys considering a wide range of alternatives. Maria Teresa looks for opportunities to learn and thrive in roles which offer them novelty and variety. On the flip side, Maria Teresa may get bored in routines and at times may be perceived as overly optimistic or having impractical ideas.

Maria Teresa prefers to take decisions based on feelings or instinct rather than rely on evidence. As a result, Maria Teresa tends to pay attention to different views and opinions rather than spending their time analysing data.

## Connecting

Networking | Collaborating

Maria Teresa displays empathy towards colleagues and finds it important to listen to their points of view. Maria Teresa is likely to involve others in key decisions and plans. Maria Teresa gives credit where it is due and delegates easily when necessary.

Maria Teresa can take time to establish rapport with new people and may be reserved in group settings. Maria Teresa may prefer to work independently and can find it uncomfortable to be the center of attention.

## Executing

Quality | Result Driven

Maria Teresa pays attention to details and enjoys delivering work that is of a high standard.

Maria Teresa tends to be systematic, methodical and organised and delivers within deadlines. Maria Teresa is reliable and disciplined and driven to achieve their goals.

## Progressing

Leadership | Resilience | Adaptability

Maria Teresa prefers to work in stable environments and is uncomfortable with dealing with unplanned changes.

Maria Teresa may feel demotivated when faced with negative feedback or setbacks.

Maria Teresa is a good team player who pays attention to everyone's input in a group setting.

You generally prefer to work in an individual capacity rather than lead teams.

## Role Fit

- Roles dealing with or providing input to senior management or involving tasks that require precision and detail such as drafting communications.
- Roles with clear goals or timelines, where performance can be easily measured.
- Roles which may involve managing multiple stakeholders or building deep relationships with key accounts.

## Organization Fit

- Organisations that value high quality work that is precise and detailed.
- Organisations that are fast paced, results oriented and offer clear career paths linked to your performance.
- Organisations that are supportive of their employees, promote sharing information and have good employee recognition programs.